

MERCAUX

L.K.Bennett: Delivering a unique and personalised shopping experience

L.K. Bennett wanted to turn their Stores into Style&Service destinations to provide customers with a personal shopping experience.

Solution

Sales associates are empowered by the Mercaux tablet app with trending outfit suggestions, product and cross-sell recommendations, and "order online" capabilities. The app also allows sales people to build their own outfits helping them to express themselves and leverage customer insights.

Results

- Improved in-store customer experience
- High Sales staff involvement into content building
- Real-time communication between HQs and Stores

Want to know more? Visit <u>Mercaux.com</u> and request a demo Email at <u>info@mercaux.com</u> for more information